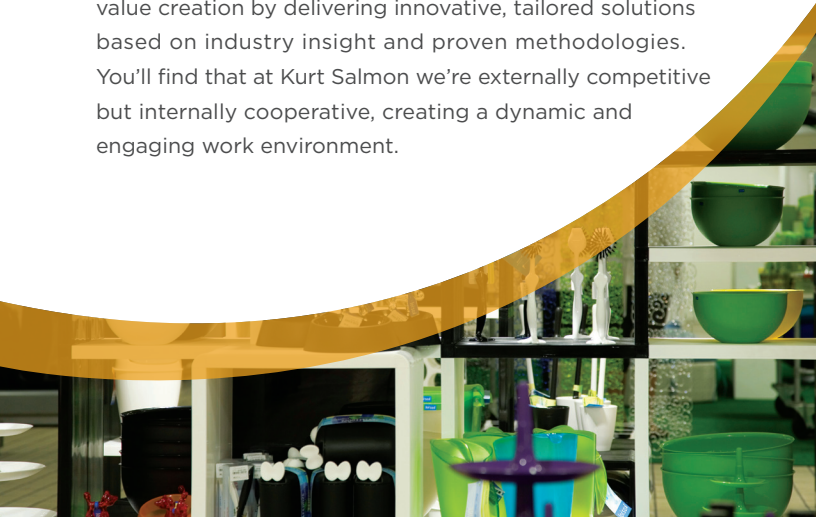


Management Consultant

Retail and Consumer Products Group

Kurt Salmon is the leading global management consulting firm specializing in a full range of solutions for the retail, consumer products, health care and financial services industries. We have over 75 years of history achieving lasting improvements and delivering results for our clients as thought leaders in the consulting industry. Our mission is to enable market-leading organizations to accelerate value creation by delivering innovative, tailored solutions based on industry insight and proven methodologies. You'll find that at Kurt Salmon we're externally competitive but internally cooperative, creating a dynamic and engaging work environment.



Retail and Consumer Products Group Overview

Kurt Salmon excels in creating value for our clients. We are industry specialists who bring direct experience with global best practices developed by working with leading retail companies in all regions of the world. Our services range from strategy to operations and include:

Working across the **product development and merchandising** processes, focusing on maximizing design innovation, sales, margins and growth. With a focus on consumer insights and competitor analysis, we provide services in support of business analytics, product lifecycle management, assortment planning, financial forecasting, strategic sourcing, allocation and supply chain management.

Developing and aligning **distribution, logistics and retail store** strategies with the overall supply chain, from warehouse design, automation and startup to transportation management, store operations and customer experience.

Assisting clients in the definition, selection and implementation of industry-leading technology solutions to support all aspects of their business and operations. From best-of-breed solutions to the world of enterprise application systems, we pair technology with the necessary business requirements to create optimal results for our clients.

Acting as strategic advisors to retailers, suppliers and private equity funds in evaluating and managing major investments. We provide the financial and strategic insights to corporate leadership and private equity sponsors with long-range planning and due diligence support in pending transactions.

Candidate Qualifications

- » Bachelor's degree in business, engineering, information technology or other closely related field with demonstrated superior academic results
- » Solid work or internship experience in a professional environment preferred
- » Demonstrated leadership experience
- » Keen problem-solving skills, including the ability to break down processes into logical components and construct clear logic and analysis
- » Exceptional drive, excellent interpersonal skills, and ability to communicate effectively both verbally and in writing with the ability to immediately contribute in a team environment
- » Energy and passion about serving clients, continual learning and personal resilience
- » Multiple language skills (especially Mandarin Chinese and Spanish) are beneficial

Location and Travel

Consultants can choose to be located out of our Atlanta or New York offices. The nature of our business requires travel to client locations. Travel time tends to fluctuate, peaking at 80% per week, depending on specific project and client needs.

Kurt Salmon seeks diversity among our consulting staff and is an Equal Opportunity Employer.